

**UNITE HERE LOCAL 25 AND
HOTEL ASSOCIATION OF WASHINGTON, D.C.
PENSION FUND
FOURTH QUARTER
2011**

ADMINISTRATIVE MANAGER'S REPORT

FOURTH QUARTER 2011
CONTRIBUTIONS

COMPANY	RATE	CBA EXP DATE	PARTICIPANTS	CONTRIBUTIONS	HOURS
HOTEL ASSOCIATION CONTRACTS					
CAPITAL HILTON	\$1.5000	09-15-10	267	\$177,197	118,131
CAPITOL SKYLINE HOTEL	1.5000	09-15-10	42	22,430	14,953
FOUR POINTS HOTEL BY SHERATON	1.5000	09-15-10	47	28,056	18,704
HAY-ADAMS HOTEL	1.5000	09-15-10	148	112,740	75,160
HILTON WASH. EMBASSY ROW HOTEL	1.5000	09-15-10	58	36,179	24,119
HYATT REGENCY WASHINGTON ON CAPITOL HILL	1.5000	09-15-10	373	236,793	157,862
L'ENFANT PLAZA HOTEL	1.5000	09-15-10	173	113,933	75,955
MARRIOTT WARDMAN PARK	1.5000	09-15-10	640	398,618	265,745
OMNI-SHOREHAM HOTEL	1.5000	09-15-10	442	244,794	163,196
RENAISSANCE MAYFLOWER HOTEL	1.5000	09-15-10	300	182,292	121,528
ST. REGIS WASHINGTON D.C.	1.5000	09-15-10	140	91,310	60,873
WASHINGTON HILTON HOTEL & TOWERS	1.5000	09-15-10	664	360,377	240,251
W HOTEL	1.5000	09-15-10	233	126,716	84,477
SIGNATORY TO HOTEL ASSOCIATION CONTRACT					
EMBASSY SUITES WASHINGTON D.C.-CONV. CTR	1.5000	09-15-10	140	79,697	53,131
FAIRFAX AT EMBASSY ROW	1.5000	09-15-10	126	75,678	50,452
HOLIDAY INN GEORGETOWN	1.5000	09-15-10	37	22,508	15,005
JEFFERSON HOTEL	1.5000	09-15-10	68	40,682	27,121
LIAISON CAPITOL HILL	1.5000	09-15-10	142	96,086	64,057
MADISON HOTEL	1.5000	09-15-10	141	103,184	68,789
MANDARIN ORIENTAL	1.5000	09-15-10	234	142,989	95,326
PHOENIX PARK HOTEL	1.5000	03-15-08	33	20,388	13,592
WASHINGTON COURT HOTEL	1.5000	09-15-10	124	85,014	56,676
INDEPENDENTS					
ARAMARK @ VERIZON CENTER	1.5000	12-02-10	5	2,870	1,913
BEACON HOTEL	1.5000	09-15-10	33	22,083	14,722
DOUBLETREE HOTEL CRYSTAL CITY-AIRPORT	1.5000	10-15-10	206	142,880	95,253
EMBASSY SUITES CRYSTAL CITY-NATL. AIRPORT	1.5000	10-15-10	69	43,509	29,006
HARRINGTON HOTEL	1.5000	09-15-10	31	21,020	14,013
HILTON MCLEAN TYSONS CORNER	1.5000	10-15-10		132,222	88,148
HOTEL AND RESTAURANT TEMPS	1.5000	10-01-13	81	1,290	860
LEVY RESTAURANTS AT VERIZON CENTER ¹		12-02-12	18	4,936	4,286
NATIONAL DEMOCRATIC CLUB	1.0000	02-28-10	21	8,117	8,117
POWERSCOURT RESTAURANT	1.5000	03-15-08	16	6,644	4,429
RESTAURANT ASSOC./KENNEDY CENTER	1.5000	07-15-11	117	58,928	39,285
SHERATON PREMIERE HOTEL AT TYSONS CORNER	1.5000	11-15-10	134	75,927	50,618
UNITE HERE LOCAL 23	1.6100		2	1,674	1,040
UNITE HERE LOCAL 25	1.6100		16	11,784	7,319
UNITE HERE LOCAL 25 TEMP. EMP.	1.5000		4	2,259	1,506
WOODNER HOTEL	1.5000	11-30-07	8	6,107	4,071

¹ RATE INCREASE 12/2011

5,333	\$3,339,911	2,229,689
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AVG HR CONTRIBUTION	\$1.50
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AVG HRS PER MONTH PER PARTICIPANT	139.36
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FOURTH QUARTER 2011
EXPENSES

BENEFIT EXPENSES	AMOUNT	AVG. HOURLY COST	PERCENTAGE
PENSION BENEFITS	\$1,828,638	\$0.817	91.280%
DEATH BENEFITS	10,000	0.004	0.499%
SUBTOTAL	\$1,838,638	\$0.821	91.78%

OPERATING EXPENSES	AMOUNT	AVG. HOURLY COST	PERCENTAGE
ACCURINT	\$72	\$0.0000	0.004%
ACTUARIAL FEE	11,820	\$0.0053	0.590%
ADMINISTRATION	51,397	\$0.0230	2.566%
AUDITOR	2,300	\$0.0010	0.115%
BANK FEE	500	\$0.0002	0.025%
BREDHOFF & KAISER	8,701	\$0.0039	0.434%
FIDELITY BOND	500	\$0.0002	0.025%
IFEBP 2012 DUES	855	\$0.0004	0.043%
INVESTMENT MGMT. FEES	35,433	\$0.0158	1.769%
KATZ & RANZMAN	9,664	\$0.0043	0.482%
MEETING	730	\$0.0003	0.036%
PBGC	10,512	\$0.0047	0.525%
PAYROLL AUDITOR	15,452	\$0.0069	0.771%
POSTAGE	6,839	\$0.0031	0.341%
PRINTING	1,592	\$0.0007	0.079%
SEYFARTH SHAW	8,313	\$0.0037	0.415%
SUBTOTAL	\$164,680	\$0.0735	8.220%
TOTAL EXPENSES	\$2,003,318	\$0.8945	100.00%

RETIREEES	1,730	AVERAGE MONTHLY PAYOUT	\$352.34
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DEATH CLAIMS	5	AVERAGE COST/CLAIM	
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FOURTH QUARTER 2011
QUARTERLY RECAP

	FIRST 2011	SECOND 2011	THIRD 2011	FOURTH 2011	TOTAL
CONTRIBUTIONS	\$3,092,322	\$3,475,440	\$3,352,451	\$3,339,911	\$13,260,124
MISCELLANEOUS INCOME ¹	57,256	14,773	0	22,355	94,384
INTEREST & DIVIDENDS	309	138	165	201	813
INVESTMENT INCOME	3,474,531	1,128,358	(8,800,423)	5,364,178	1,166,644
WITHDRAWAL LIABILITY	62,621	62,621	1,102,401	0	1,227,643
TOTAL INCOME	\$6,687,039	\$4,681,330	(\$4,345,406)	\$8,726,645	\$15,749,608
BENEFIT EXPENSES					
PENSION BENEFITS	\$1,698,329	\$1,779,199	\$1,813,161	\$1,828,638	\$7,119,327
DEATH BENEFITS	26,389	28,000	14,000	10,000	78,389
SUBTOTAL	\$1,724,718	\$1,807,199	\$1,827,161	\$1,838,638	\$7,197,716
OPERATING EXPENSES					
ADMINISTRATION	\$47,794	\$43,801	\$104,179	\$51,397	\$247,171
MISCELLANEOUS	166,676	94,493	191,406	113,283	565,858
SUBTOTAL	\$214,470	\$138,294	\$295,585	\$164,680	\$813,029
TOTAL EXPENSES	\$1,939,188	\$1,945,493	\$2,122,746	\$2,003,318	\$8,010,745
TOTAL INCOME	\$6,687,039	\$4,681,330	(\$4,345,406)	\$8,726,645	\$15,749,608
TOTAL EXPENSES	1,939,188	1,945,493	2,122,746	2,003,318	8,010,745
SURPLUS (DEFICIT)	\$4,747,851	\$2,735,837	(\$6,468,152)	\$6,723,327	\$7,738,863
TOTAL PARTICIPANTS	5,415	5,518	5,296	5,552	

¹ MISCELLANEOUS INCOME: HILTON WASHINGTON EMBASSY ROW PAYROLL AUDIT \$13,340.91, INTEREST \$1,223.92, LEGAL FEE \$4,165.46 AND LIQUIDATED DAMAGES \$335.00. POWERSCOURT RESTAURANT PAYROLL AUDIT \$2,730.88 AND INTEREST \$496.18. EMBASSY SUITES CRYSTAL CITY PAYROLL AUDIT \$3.92 AND INTEREST \$58.46.

2010
RECAP

	FIRST 2010	SECOND 2010	THIRD 2010	FOURTH 2010	TOTAL
CONTRIBUTIONS	\$2,561,366	\$3,496,785	\$3,446,125	\$3,442,420	\$12,946,696
MISCELLANEOUS INCOME ¹	11,120	62,621	65,121	229,477	368,339
INTEREST PNC	700	613	1,065	666	3,044
INVESTMENT INCOME	2,898,834	(4,155,206)	6,316,586	4,401,328	9,461,542
TOTAL INCOME	\$5,472,020	(\$595,187)	\$9,828,897	\$8,073,891	\$22,779,621
BENEFIT EXPENSES					
PENSION BENEFITS	\$1,582,070	\$1,636,310	\$1,685,143	\$1,827,978	\$6,731,501
DEATH BENEFITS	16,000	26,000	16,000	22,000	80,000
SUBTOTAL	\$1,598,070	\$1,662,310	\$1,701,143	\$1,849,978	\$6,811,501
OPERATING EXPENSES					
ADMINISTRATION	\$49,587	\$43,271	\$44,595	\$42,562	\$180,015
MISCELLANEOUS	195,891	142,888	157,748	98,375	594,902
SUBTOTAL	\$245,478	\$186,159	\$202,343	\$140,937	\$774,917
TOTAL EXPENSES	\$1,843,548	\$1,848,469	\$1,903,486	\$1,990,915	\$7,586,418
TOTAL INCOME	\$5,472,020	(\$595,187)	\$9,828,897	\$8,073,891	\$22,779,621
TOTAL EXPENSES	1,843,548	1,848,469	1,903,486	1,990,915	7,586,418
SURPLUS (DEFICIT)	\$3,628,472	(\$2,443,656)	\$7,925,411	\$6,082,976	\$15,193,203
TOTAL PARTICIPANTS	5,332	5,520	5,359	5,545	

¹ MISCELLANEOUS INCOME: 3RD OF 26 WITHDRAWAL LIABILITY PAYMENTS RECEIVED FROM HILTON CRYSTAL CITY ON DECEMBER 3, 2010 IN THE AMOUNT OF \$62,621.25. WATERGATE HOTEL WITHDRAWAL LIABILITY SETTLEMENT PAYMENT \$140,000.00. ARAMARK@VERIZON CENTER WITHDRAWAL LIABILITY PAYMENT \$1,250.00. HYATT HOTEL WITHDRAWAL LIABILITY PAYMENT \$1,250.00. UNITE HERE LOCAL 25 PAYROLL AUDIT \$478.80 AND INTEREST \$279.32. RESTAURANT ASSOC./KENNEDY CENTER PAYROLL AUDIT \$13,032.03 AND INTEREST \$4,670.96. PBGC PREMIUM REFUND \$5,895.00.

FOURTH QUARTER 2011
HOURLY RECAP

	FIRST 2011	SECOND 2011	THIRD 2011	FOURTH 2011	AVG. TOTAL
CONTRIBUTIONS	\$1.500	\$1.498	\$1.498	\$1.498	\$1.499
MISCELLANEOUS INCOME	0.028	0.006	0.000	0.010	0.011
INTEREST PNC	0.000	0.000	0.000	0.000	0.000
WITHDRAWAL LIABILITY	0.030	0.027	0.493	0.000	0.138
TOTAL INCOME	\$1.558	\$1.531	\$1.991	\$1.508	\$1.648
BENEFIT EXPENSES					
PENSION BENEFITS	\$0.822	\$0.767	\$0.810	\$0.820	\$0.805
DEATH BENEFITS	0.013	0.012	0.006	0.004	0.009
SUBTOTAL	\$0.835	\$0.779	\$0.816	\$0.824	\$0.814
OPERATING EXPENSES					
ADMINISTRATION	\$0.023	\$0.019	\$0.047	\$0.023	\$0.028
MISCELLANEOUS	0.079	0.041	0.085	0.051	0.064
SUBTOTAL	\$0.102	\$0.060	\$0.132	\$0.074	\$0.092
TOTAL EXPENSES	\$0.937	\$0.839	\$0.948	\$0.898	\$0.906
TOTAL INCOME	\$1.558	\$1.531	\$1.991	\$1.508	\$1.648
TOTAL EXPENSES	0.937	0.839	0.948	0.898	0.906
SURPLUS (DEFICIT)	\$0.621	\$0.692	\$1.043	\$0.610	\$0.742

FOURTH QUARTER 2011 DELINQUENT EMPLOYERS

EMPLOYER	CONTRIBUTION MONTH	FIRST LETTER SENT	REFERRED TO COUNSEL
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NONE TO REPORT			
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HERE 25 PENSION FUND
Balance Sheet
December 31, 2011

ASSETS

Current Assets		
UNITED BANK BENEFIT ACC	\$	641,382.35
PREPAID INSURANCE		375.02
PREPAID EXPENSES		855.00
MEPT-MM		<u>2,304.19</u>
Total Current Assets		644,916.56
Total Property and Equipment		0.00
Other Assets		
LONGVIEW CORP STOCK		15,825,055.65
CORPORATE STOCKS VALUATION		18,392,794.04
PNC SHORT TERM INVEST / MM		4,210,880.41
STIF MSD&T 3338209		115,772.41
BUILDING INVESTMENT TRUST		5,800,950.22
HOUSING INVESTMENT TRUST		3,401,796.96
LONGVIEW 600 SMALL CAP		2,124,908.12
MV APPR LONGVIEW 600		2,419,962.76
MANNING & NAPIER		6,673,370.27
MV APPR MANNING & NAPIER		(860,251.75)
PIMCO FDS		13,502,530.37
MV APPR PIMCO FDS		55,025.52
VANGUARD		5,080,000.00
MV APPR VANGUARD		(91,162.37)
ULLICO PREFERRED 8%		1,947,577.52
CORPORATE STOCK VALUATION		(142,143.00)
MULTI. EMP TRUST		2,448,916.51
MULTI. EMP. TRUST VAL		2,677,269.64
LEGG MASON-WEST CR PL BOND POR		13,454,954.69
CR PL BOND PORT-VALUATION ADJ		1,058,537.62
ARITO GLOBAL INVESTORS		6,640,849.31
INTL EQUITY II GT VALUATION A		(1,000,067.49)
A/R EMP CONTRIB.		1,252,696.81
ACCRUED INT. AND OTHER		39,571.96
OTHER RECEIVABLE		<u>20,000.00</u>
Total Other Assets		<u>105,049,796.18</u>
Total Assets	\$	<u><u>105,694,712.74</u></u>

LIABILITIES AND CAPITAL

Current Liabilities		
ACCOUNTS PAYABLE	\$	53,472.33
DUE TO/FROM LEGAL		<u>6.72</u>
Total Current Liabilities		53,479.05

Long-Term Liabilities		
Total Long-Term Liabilities		<u>0.00</u>
Total Liabilities		53,479.05
Capital		
FUND BALANCE	99,085,120.21	
Net Income	<u>6,556,113.48</u>	
Total Capital		<u>105,641,233.69</u>
Total Liabilities & Capital		\$ 105,694,712.74

HERE 25 PENSION FUND
Income Statement
For the Twelve Months Ending December 31, 2011

	Current Quarter	Year to Date
Revenues		
WASHINGTON COURT	\$ 110,762.14	\$ 325,969.82
HAY - ADAMS HOTEL	143,632.79	398,826.15
RENAISSANCE MAYFLOWER	242,190.90	770,596.17
PHOENIX PARK HOTEL	28,869.57	86,284.81
HILTON WASH. EMBASSY ROW	59,950.43	171,567.29
HARRINGTON HOTEL	27,328.13	87,271.53
L'ENFANT PLAZA HOTEL	157,309.63	461,371.96
WASHINGTON HILTON	490,133.26	1,404,121.64
HYATT REGENCY	336,092.49	958,851.63
WOODNER HOTEL	8,349.37	24,156.72
NATIONAL DEMOCRATIC	10,946.67	32,371.19
RESTAURANT ASSOC./KENNEDY CTR	75,243.68	228,388.72
BEACON HOTEL	31,035.96	93,015.28
HOLIDAY INN ON THE HILL	134,036.80	394,174.70
LEVY@VERIZON CENTER	7,643.20	20,055.25
HOLIDAY INN-GEORGETOWN	32,433.58	97,543.49
ST. REGIS WASHINGTON	118,358.93	357,565.58
OMNI-SHOREHAM HOTEL	332,257.58	953,804.61
CAPITAL HILTON	239,816.83	676,729.01
MADISON HOTEL	131,063.68	384,976.35
FOUR POINTS HOTEL BY SHERATON	39,529.45	118,415.88
CAPITOL SKYLINE HOTEL	32,545.63	94,617.80
FAIRFAX AT EMBASSY ROW	106,669.88	313,452.06
JEFFERSON HOTEL	57,146.33	167,240.01
MARRIOTT WARDMAN PARK	535,828.50	1,620,965.25
UNITE HERE LOCAL 25	19,981.00	67,247.01
ARAMARK@VERIZON CENTER	3,787.53	11,602.99
POWERSCOURT RESTAURANT	9,128.48	25,149.24
SHERATON PREMIER@TYSON	105,896.63	324,555.20
MANDARIN ORIENTAL	200,173.22	577,703.36
EMBASSY SUITES CONV CTR	107,109.71	360,920.88
HOTEL AND RESTAURANT	1,335.00	5,797.50
W HOTEL	205,280.62	509,006.59
HILTON MCLEAN @ TYSON CORNER	179,159.73	478,822.24
DOUBLETREE HOTEL	182,114.28	551,714.51
WITHDRAWAL LIABILITY INCOME	(48,114.70)	(48,114.70)
UNITE HERE LOCAL 23	1,674.40	1,674.40
OTHER INCOME	3,324.33	3,324.33
INTEREST & DIV. INC.	763,973.97	1,563,152.32
INTEREST ON WITHDRAWAL LIABILITY	29,432.47	29,432.47
UNREALIZED G/L ON INV	4,631,340.43	(368,929.49)
REALIZED GAIN LOSS	2,550.77	10,050.74
P/R AUDIT INCOME	6,164.66	79,050.90
HILTON EMBASSY CRYSTAL CITY	71,061.39	141,827.65
WITHDRAWAL LIABILITY FEE	0.00	1,250.00
PAYROLL AUDIT INTEREST INCOME	11,689.61	11,689.61
LIQUIDED DAMAGES	335.00	335.00
Total Revenues	9,976,573.94	14,579,595.65

For Management Purposes Only

PROPRIETARY INFORMATION: THIS REPORT BELONGS TO UNITE HERE LOCAL 25 AND HOTEL ASSOCIATION
OF WASHINGTON DC PENSION FUND

	Current Quarter	Year to Date
Gross Profit	9,976,573.94	14,579,595.65
Expenses		
PENSIONS PAID TO MEMBERS	1,838,582.44	7,197,512.35
INVESTMENT MANAGEMENT FEES	30,807.30	79,284.83
INV. CUSTODIAL FEES	2,000.00	4,000.00
INVESTMENT CONSULTANT	13,333.32	85,833.31
ACTUARIAL FEES	24,577.00	50,303.50
ADMINISTRATOR FEES	54,368.00	248,347.71
AUDIT FEE FINANCIAL	2,300.00	19,300.00
AUDIT FEES PAYROLL	11,286.59	38,290.36
LEGAL FEE	32,921.27	133,283.42
INSURANCE AND BONDING	10,636.98	140,099.16
IFEBP	0.00	835.00
MEETING EXPENSE	1,195.99	1,886.61
BANK FEE	2,825.41	7,283.08
PRINTING, POSTAGE & OFFICE	7,137.39	17,222.84
Total Expenses	2,031,971.69	8,023,482.17
Net Income	\$ 7,944,602.25	\$ 6,556,113.48